

COUNCIL OF EUROPE DEVELOPMENT BANK

CONTRACT NOTICE

COMPETITIVE DIALOGUE

N°CEB /ITP/P/2016/01

FOR THE PROVISION OF AN ENTERPRISE SERVICE BUS

Deadline for submissions: Friday 04 March 2016, Noon

Article 1. Assignment

The Council of Europe Development Bank (CEB) is issuing a call for expression of interest in order to select a shortlist of no more than five Applicants that will be invited to submit an offer to participate in a Competitive Dialogue for the provision of an Enterprise Service Bus.

1.1. Preamble

The Council of Europe Development Bank (CEB) is a multilateral development bank with a social vocation. Established on 16 April 1956 in order to bring solutions to the problems of refugees, its scope of action has progressively widened to other sectors of action directly contributing to strengthening social cohesion in Europe.

The CEB represents a major instrument of the policy of solidarity in Europe in order to help its 41 Member States achieve sustainable and equitable growth: it thus participates in financing social projects, responds to emergency situations and, in so doing, contributes to improving the living conditions of the most disadvantaged population groups.

The CEB contributes to the implementation of socially oriented investment projects through four sectorial lines of action, namely:

- strengthening social integration
- managing the environment
- supporting public infrastructure with a social vocation
- supporting Micro, Small and Medium Sized Enterprises (MSMEs)

The CEB is based on a Partial Agreement among Council of Europe Member States and, according to its Articles of Agreement, is subject to the Council's overall authority. Signed on 16 April 1956 by eight countries, the Bank is the first of the Partial Agreements to have been concluded.

The CEB thus operates within the framework of the Council of Europe and supports its priorities but it has its own legal personality.

At the end of 2015, approximately 200 permanent staff members of 30 different nationalities were employed at the Bank all based in Paris. The two official languages are French and English.

1.2. Object of the Contract

This Contract notice has been prepared for the purpose of inviting firms to participate in the competitive dialogue procurement process ("Tenderers") in relation to CEB's (the "Client") requirements for the provision and setup of an Enterprise Service Bus at the CEB.

Broad needs of the CEB are set here:

The CEB's Information systems have been organised around three application systems that support its core activities: banking and projects. These systems provide the Bank's business lines core functionality:

- Temenos T24 is the main front to back trading and transaction system. It also provides support for the Bank's main accounting activities including a general ledger (GL).
- Opera is the Bank's project management and reporting system. This system provides both project life cycle information and the financial details. It also covers the life cycle of a project from a loan request to its completion.
- Moody's Ro (Risk Origin) / Ray (Risk Authority), the Bank's Financial Risk system, provides limit and exposure management (Ro) and Basel III reporting.

Up to now, the Bank has relied on close of business (CoB) processing from T24 to synchronize the other main systems and ancillary systems (HR payroll, budget and expenditure management). Systems are synchronized through batch processing integrated into the CoB to ensure coherence.

Changes in the timelines of the Bank's activities due to the evolution of financial markets have changed data requirements. It is no longer sufficient for systems to be synchronized on a daily basis; up-to-date data need to be provided on an intraday basis so as to manage financial and operational risks, and to have effective automated controls.

To attain these control objectives, the Bank's systems need to shift from a Batch mode to a Transactional online mode, by means of an Enterprise Service Bus (ESB) solution to build and maintain an effective IT architecture, respond quickly to new business requirements, reduce the cost of IT to the business, be agile and flexible, and seamlessly integrate applications, cloud services as well as new and existing business partners and customers.

The main target is first to support business processes and to secure transactional flows between the different information systems such as T24 (Temenos), Moodys (limit control), and subsequently to connect all the Bank's information systems. The IT Department aims to offer a better service to the Bank's business lines by adding controls during the transactional process (Alert, update exposure, update limit).

The ESB system should make data integration across all applications consistent, instead of operating in batch mode at close of business. For example, when changing a limit in Moody's system, the data would have to be pushed out and pulled into other application(s) immediately.

The ESB suite should provide a consolidated and centralized view of the Bank's different flows through a secure solution through a high-availability system.

1.3. Quantity or Scope of the contract

The contract with the CEB will be for 3 years and it will include licences, installation and maintenance for that period of time, with the option to extend for an additional duration and amount, up to the duration and amount of the original contract if additional services or new needs are identified upon completion of the assignment, at the discretion of the CEB.

1.4. Budget

The overall estimated budget for this contract is around 320,000 €, excluding taxes. The CEB is an international organization and may, as such, benefit from the exemption of indirect taxes, including VAT, in accordance with its privileges and immunities.

1.5. Provisional timetable

OJEU Contract Notice	12 February 2016
Submission deadline for expressing interest	04 March 2016 Noon*
Confirmation of shortlist for the tender process	15 March 2016
Invitation to take part in the dialogue (ITPD)	15 March 2016
Notification of award	15 July 2016

**all times are in the Paris time zone*

Article 2. Presentation, submission, conditions and content of the call for expressions of interest

This call for expression of interest is issued in order to select a shortlist of minimum three and maximum five candidates. The highest-ranking shortlisted candidates will be invited to participate in a Competitive Dialogue.

The ITPCD (Invitation to participate in a Competitive Dialogue) will only be issued to those tenderers.

2.1. Presentation and submission conditions

Candidates' tenders reference **CEB ITP/P/2016/01** shall be submitted to the following platform <http://coebank.e-marchespublics.com>. The tender shall be presented within one single compressed zip file in attachment. Documents shall be presented under PDF, Word or Excel format. Delivery status notification will be returned to sender to acknowledge receipt of tender by the CEB.

Tenders that arrive after the deadline, along with tenders which fail to meet all of the services described in article 2.2. shall not be selected.

2.2. Content of the application for expression of interest

The tenderer must provide:

- a) A signed application letter accepting all elements of the tender as contractually binding;
- b) The Applicant shall complete the Pre-Qualification Questionnaire to be downloaded from the electronic platform <http://coebank.e-marchespublics.com> and submit it, together with the following requested supporting information:
 - Documentary evidence of the economic and financial capacity, including the audited financial statements for the last three years (2012-2013-2014):
Specific minimum financial capacity required:
 1. Minimum turnover : 1M€/year over the last three years
 2. Pre-tax profit/loss: positive income statements and profit and loss accounts of the last three years.
 - Documentary evidence of the technical capacity:
 3. Compatibility with the Core Banking Software: the solution proposed has to be fully compatible with Temenos T24.
 - Documentary evidence of the professional capacity; document describing the organisational structure of the consulting services and support:
Specific minimum level professional capacity required:
 4. A consultant based in Europe should be available to provide remote or onsite services.
 - Documentary evidence of projects carried out in the previous 5 years:
Specific minimum level prior experience required:
 5. At least three ESB projects finalized in the last five years, one of which finalized in the past year,
 6. Minimum three ESB projects finalized with the T24 connector.

The information about the projects should include the total amount of the value of the project and the date in which the project was finalized, the name of client, contact details for references or confirmation of applicants' claims and the percentage of the project carried out by the applicant.

The documentary proof or statements may be in original or copy. If copies are submitted, the originals must be provided to the CEB upon request. Tenderers are reminded that the provision of false information in this tender procedure may lead to their exclusion from this tender procedure.

- c) All certificates identifying the tenderer, including its name, address, registration number (SIRET number if French company), legal form, fields of activity, professional insurance and any other documents which it may deem relevant;
- d) The Applicant (in case of a joint application, each consortium member) shall provide the Statement of Integrity to be downloaded from the electronic platform <http://coebank.e-marchespublics.com> duly completed and signed.

Documents shall be in English and/or French. The competitive dialogue will include interviews and/or workshops that will be held in English and/or French. Any written communications through the competitive dialogue procedure will be held in English. The performance of the service must be in English and French.

2.3. Additional information before the deadline for submission of tenders

Any potential bidders that would like to ask questions about this tender should do it through the platform: <http://coebank.e-marchespublics.com>.

Any questions related to this tender should arrive by **24 February 2016**. The CEB has no obligation to provide clarifications after this date. Questions that arrive later than this will not be answered. The CEB will provide answers to the questions received through the platform by **26 February 2016** at the latest.

2.4. Acceptance and rejection of expressions of interest

The CEB reserves the right to accept or reject non-substantive defects that might affect expressions of interest. The CEB will reject expressions of interest received after the submission deadline, without any penalty or justification.

2.5. Limitation of the number of candidates invited to tender offers

It is expected that, based on the submission of Expressions of Interest, the CEB will set up a shortlist of at least three but not more than five applicants. Only shortlisted applicants will be invited to submit an offer to tender. If more than five legal entities qualify then the relative strengths and weaknesses of the applications of these candidates will be re-examined to identify the five best applications for the tender procedure. The only factors which will be taken into consideration during this re-examination are, in order of precedence: the total number of ESB projects carried out in the last five years and highest aggregated value of ESB projects carried out in the last five years.

2.6. Groupings

Groupings must collectively meet the administrative requirements of the tender. Each partner must also meet these requirements individually. All group members are jointly and severally liable for the performance of the contract. The group will be represented by a single candidate who will act as sole spokesperson.

2.7. Modification or cancellation of the call for expressions of interest

The CEB reserves the right to modify or cancel, at any time, all or part of this tender as necessary, without having to justify its action or incurring any liability to potential bidders. In no event shall the CEB be liable for any damages whatsoever including, without limitation, damages for loss of profits, in any way

connected with the cancellation of this tender even if the CEB has been advised of the possibility of damages.

2.8. Confidentiality

All information communicated to the applicant within the context of the call for expression of interest, the competitive dialogue and/or the assignment are confidential.

Article 3. Evaluation of applications

The selection criteria for selection of expressions of interest are as follows:

1. At least 1 M€ turnover for the last three years (2012, 2013 & 2014);
2. Positive income statements and profit and loss accounts of the last three years;
3. Companies able to offer solutions which are compatible with CEB core banking software, Temenos 24;
4. Companies have at least a consultant based in Europe which is available to provide remote and/or onsite services;
5. Companies have finalized at least three ESB projects in the last 5 years, with at least one finalized in the last year;
6. Companies have finalized at least three ESB projects which include the T24 connector.

According to article 2.5., only those companies that meet the above selection criteria will have their offers evaluated and classified in order of importance. If more than five applicants qualify, their strengths and weaknesses will be reassessed in order to identify the five best applications. The ESB projects references (number first and then aggregated value, criterion number 4) will be the only criteria that will be taken into account.

Article 4. Award criteria

The tender offering the best value for money will be selected using a 70/30 weighting distribution between technical quality and price.

Article 5. Information to applicants

All candidates will be informed, whenever possible, of the result of their applications for expression of interest.